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# Consolidated Financial Summary for the Six Months Ended September 30, 2025 (Under Japanese GAAP)

November 12, 2025

Company name: Morinaga & Co., Ltd. Stock listing: Tokyo Stock Exchange

Stock code: 2201 URL: https://www.morinaga.co.jp/company/english/

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Scheduled date to file semi-annual securities report: November 13, 2025

Scheduled date for commencement of dividend payments: December 17, 2025

Supplementary documents for financial results: Yes

Financial results briefing: Yes (for institutional investors and analysts)

(The figures are rounded down to the nearest million yen.)

1. Consolidated Financial Results for the six months ended September 30, 2025 (April 1, 2025 – September 30, 2025)

#### (1) Consolidated operating results (Accumulated total)

(The percentages are year-on-year percentage changes.)

|                    | Net sales   |     | Operating income |       | Ordinary i  | ncome | Profit attribution |     |
|--------------------|-------------|-----|------------------|-------|-------------|-------|--------------------|-----|
| Six months ended   | Million yen | %   | Million yen      | %     | Million yen | %     | Million yen        | %   |
| September 30, 2025 | 121,869     | 2.5 | 13,350           | (3.7) | 13,447      | (4.6) | 11,031             | 3.8 |
| September 30, 2024 | 118,845     | 8.4 | 13,855           | (2.2) | 14,099      | (2.1) | 10,631             | 3.6 |

(Note) Comprehensive income: For the six months ended September 30, 2025: 9,214 million yen (-23.4 %) For the six months ended September 30, 2024: 12,022 million yen (-9.6 %)

|                    | Net income per | Diluted net      |
|--------------------|----------------|------------------|
|                    | share          | income per share |
| Six months ended   | Yen            | Yen              |
| September 30, 2025 | 130.82         | _                |
| September 30, 2024 | 118.35         | _                |

(2) Consolidated financial position

| (E) Conconductod inidirolar pod |              |             |              |
|---------------------------------|--------------|-------------|--------------|
|                                 | Total assets | Net assets  | Equity ratio |
| As of                           | Million yen  | Million yen | %            |
| September 30, 2025              | 212,886      | 131,859     | 61.2         |
| March 31, 2025                  | 209,986      | 132,393     | 62.3         |

(Reference) Equity: As of September 30, 2025: 130,230 million yen As of March 31, 2025: 130,865 million yen

2. Dividends

|  |           | Annual dividends |           |          |       |  |
|--|-----------|------------------|-----------|----------|-------|--|
|  | End of 1Q | End of 2Q        | End of 3Q | Year end | Total |  |
|  | Yen       | Yen              | Yen       | Yen      | Yen   |  |
| Year ended Mar. 31, 2025               | _         | 0.00             | _         | 60.00    | 60.00 |  |
| Year ended Mar. 31, 2026               | _         | 32.50            |           |          | -     |  |
| Year ending Mar. 31,<br>2026(forecast) |           |                  | -         | 32.50    | 65.00 |  |

(Note) Revisions to dividend forecasts published most recently: None

# 3. Consolidated Financial Forecasts for the Fiscal Year Ending March 31, 2026 (April 1, 2025 - March 31, 2026)

|           | (The percentages are year-on-year percentage changes.) |     |             |           |                 |       |               |           |                |       |
|-----------|--|-----|-------------|-----------|-----------------|-------|---------------|-----------|----------------|-------|
|           | Net sa   | loo | Operating   | incomo    | Ordinary i      | naama | Profit attrib | utable to | Net income per |       |
|           | inel Sa  | 162 | Operating   | IIICOIIIE | Ordinary income |       | owners of pa  |           | parent         | share |
|           | Million yen  | %   | Million yen | %         | Million yen     | %     | Million yen   | %         | Yer            |       |
| Full year | 236,000  | 3.1 | 22,300      | 4.9       | 22,500          | 0.9   | 18,200        | 2.8       | 216.21         |       |

(Note) Revisions to results forecasts published most recently: Yes

- \* Notes
- (1) Important changes in the scope of consolidation during the period: None
- (2) Application of accounting treatment unique to the preparation of the semi-annual consolidated financial statements: None
- (3) Changes in accounting policies, changes of accounting estimates, and restatement
- (i) Changes in accounting policies associated with revisions to accounting standards: None
- (ii) Changes in accounting policies other than changes in (i): None
- (iii) Changes in accounting estimates: None
- (iv) Restatement: None
- (4) Number of shares issued (common shares)
  - (i) Number of shares issued at end of period (including treasury stock)

As of September 30, 2025: 86,111,638 As of March 31, 2025: 88,011,638

(ii) Number of shares of treasury stock at end of period

As of September 30, 2025: 2,091,692 As of March 31, 2025: 2,090,656

(iii) Average number of shares during the period (cumulative from the beginning of the fiscal year)

Six months ended September 30, 2025: 84,331,996 Six months ended September 30, 2024: 89,831,311

<sup>\*</sup> The number of shares of treasury stock at end of period includes the Company's shares held by the officer compensation Board Incentive Plan (BIP) trust (80,784 shares as of September 30, 2025 and 80,784 shares as of March 31, 2025). The Company's shares held by the officer compensation BIP trust are included in shares of treasury stock that are deducted in the calculation of the average number of shares during the period.

<sup>\*</sup> Semi-annual financial results are exempt from review conducted by certified public accountants or an audit firm.

<sup>\*</sup> Explanation about the proper use of results forecasts, and additional information

The results forecasts are prepared based on adequate information, but actual results might be different from them, depending
on a range of factors. For details, please see "1. Qualitative Information on Semi-Annual Financial Results (3) Explanation of
Future Forecasts Such As Consolidated Results Forecasts" on page 6 of the Accompanying Materials.

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# 1. Overview of Operating Results, etc.

# (1) Explanation of Operating Results

During the six-month period ended September 30, 2025, the Japanese economy showed signs of moderate recovery, supported by improvement in the employment and income environment as well as an increase in inbound consumption. On the other hand, as prices continued to rise, the risk of a deterioration in consumer sentiment remained, and with concerns regarding a global economic downturn caused by unstable international conditions and U.S. tariff policies, the environment surrounding business activities remained uncertain.

Under these circumstances, the Group is working to strengthen business in each area in order to create a virtuous cycle of growth potential and capital efficiency with the objective of establishing a trajectory for dramatic growth as the second phase of the 2024 Medium-Term Business Plan (MTBP), which is the second stage of achieving the 2030 Business Plan.

Consequently, net sales increased by ¥3,024 million (+2.5%) year on year to ¥121,869 million, led chiefly by strong performance in the Confectionery & Foodstuffs Business and Frozen Desserts Business.

In terms of profit, although sales increased and there were effects from price revisions, operating income decreased to ¥13,350 million, down ¥505 million (-3.7%) year on year, due to soaring raw materials prices, higher logistics costs, and investments in DX and human capital to strengthen business foundations. Ordinary income also decreased, down ¥652 million (-4.6%) year on year to ¥13,447 million. Profit attributable to owners of the parent was ¥11,031 million, up ¥400 million (+3.8%) year on year.

The fiscal year-ends of consolidated subsidiaries were unified to March 31, effective as of the first half of the fiscal year under review. For details, please refer to "2. Semi-annual Consolidated Financial Statements and Major Notes, (4) Notes to Semi-annual Consolidated Financial Statements (Additional Information) (Changes relating to the fiscal years of consolidated subsidiaries)" on page 13.

The following is a summary of consolidated results by business segment.

#### **Food Manufacturing**

Confectionery & Foodstuffs Business

In the biscuit category, core products, including *Chocochips Cookie*, performed well in the lead up to the 30th anniversary of the product launch, but high-priced products struggled, and overall brand sales were down slightly year on year.

In the sugar confectionery category, ongoing measures were implemented to stimulate demand through promotions leveraging the 50th anniversary of the launch of *HI-CHEW*. While *HI-CHEW Mini* performed well due to increased emphasis on the appeal to texture, *HI-CHEW Premium* struggled, and the brand as a whole was down slightly from the same period of the previous year. For *Morinaga Ramune*, promotions targeting exam takers were implemented in the summer, and both the pouch form *L-size Ramune* and bottled form continued to perform well, while strong performance by *Fresh Ramune Soft Candy* also contributed, and sales increased significantly from the same period of the previous year.

In the chocolate category, and impact on store turnover of *Carré de chocolat* has been seen since price revisions were implemented in June, but *Cacao 70* performed well, as demand for high-cacao-content chocolate increased, and sales increased year on year. Sales of *DARS* increased year on year due to strong sales of core products *DARS Milk* and *Shiroi DARS*. Sales of *Chocoball* were up significantly year on year, as core products continued to perform well, and strong performance by *Odama Chocoball*, which is targeted to adults, also contributed.

In the foodstuffs category, sales of *Morinaga Cocoa* increased significantly year on year as a result of ongoing efforts to stimulate demand as a health brand, supported by strong performance, particularly of *Pure Cocoa Powder*. Sales of *Morinaga Amazake* decreased year on year.

In response to rising costs for raw materials and other inputs, price revisions and volume reductions were implemented in February and March for some chocolate category and cacao products, in June for *Carré de chocolat*, and in September for some products in the chocolate and biscuit categories and for some food products including cacao. In addition, measures such as reviewing product specifications for

some products were also implemented. As a result, profitability is steadily improving.

As a result, total sales for the Confectionery & Foodstuffs Business increased by ¥2,528 million (+6.5%) year on year to ¥41,191 million.

In terms of profit, segment operating income increased by ¥1,595 million (+90.0%) year on year to ¥3,366 million.

#### Frozen Desserts Business

In the Jumbo Group, ongoing efforts made to expand the customer base by intermittently generating consumer interest, including promotions targeting foreign visitors to Japan and implementation of consumer campaigns. As a result, results for the group as a whole increased year on year. Sales of *Ita Choco Ice* increased significantly year on year, with core product sales performing well due to the rollout of summer-limited quality products and the airing of TV commercials. Sales of *The Crepe* were also up significantly year on year due to expanded in-store availability during the spring and summer seasons and expansion of the customer base through quality improvements that enhance satisfaction and promotional measures. Sales of *ICEBOX* remained strong as a result of ongoing efforts to expand consumption scenarios, including promoting the product as a mixer for alcohol beverages and as a countermeasure against the heat.

As a measure to improve profitability in response to rising raw material and other costs, price revisions and reductions of content were implemented in September.

As a result of these developments, total net sales for the Frozen Desserts Business increased by  $\pm 2,209$  million (+7.2%) year on year to  $\pm 32,784$  million.

In terms of profit, segment operating income increased by ¥116 million year on year (+2.8%) to ¥4,248 million, as increased sales and price revisions offset the increases in raw material prices and higher distribution expenses.

# "in-" Business

Sales of *in Jelly* were down year on year. Despite efforts to consumption situations in day-to-day life and expand in-store exposure to capture demand as a countermeasure against the heat using summer-limited products as a hook, there were negative effects from reduced opportunities to go out and exercise due to extreme heat as well as the expansion of private brand products. Sales of *in Bar* increased year on year as a result of reinforced in-store deployment using retail displays.

As a result, total net sales for the "in-" Business as a whole decreased by ¥846 million (-4.8%) year on year to ¥16,717 million.

In terms of profit, segment operating income decreased by ¥968 million (-20.0%) to ¥3,879 million.

# **Direct Marketing Business**

Sales of *Morinaga Collagen Drink* decreased year on year. The first mass advertising campaign was launched in the Tokyo Metropolitan area and efforts were made to expand brand awareness, but the number of repeat customers at the beginning of the fiscal year declined year on year due to the impact of higher consumer awareness of the need to economize and cancellations resulting from price revisions implemented in April and other factors, and performance by the brand as a whole decreased year on year. Sales of *Morinaga Aojiru* were also down year on year.

As a result, total net sales in the Direct Marketing Business overall decreased by ¥354 million (-6.2%) year-on-year to ¥5,386 million.

In terms of profit, segment operating income decreased by ¥25 million (-30.8%) year on year to ¥55 million despite effects from price revisions.

# Operating Subsidiaries, etc.

Net sales at Aunt Stella Inc. decreased year on year. Although sales were strong at directly operated stores throughout Japan and expansion of sales outlets at major mass retailers remained firm, there was an impact from standardization of the fiscal year-end dates of consolidated subsidiaries, since the results from the same period of the previous year included results from March, which is a peak demand period due to White Day and other events. Net sales at Morinaga Market Development Co., Ltd. decreased year on year due to struggling sales at theme parks resulting from a decline in visitors in response to extreme heat.

As a result, total net sales for operating subsidiaries decreased by ¥352 million (-6.6%) year on year to ¥4,987 million.

In terms of profit, segment operating income increased by ¥87 million (+117.3%) year on year to ¥160 million.

[Year-on-year changes (%) in sales of mainstay brands]

| Confectionery & Foodstuffs Business |     | Frozen Desserts Business  |     |
|-------------------------------------|-----|---------------------------|-----|
| Morinaga Biscuits                   | 99  | Jumbo Group               | 104 |
| HI-CHEW                             | 99  | Ita Choco Ice             | 108 |
| Morinaga Ramune                     | 133 | The Crepe                 | 138 |
| Carré de chocolat                   | 107 | ICEBOX                    | 113 |
| DARS                                | 111 | "in-" Business            |     |
| Chocoball                           | 121 | in Jelly                  | 94  |
| Morinaga Amazake                    | 96  | in Bar                    | 107 |
| Morinaga Cocoa                      | 136 | Direct Marketing Business |     |
|                                     |     | Morinaga Collagen Drink   | 93  |

<sup>\*</sup> The figures in the table are year-on-year changes in gross domestic sales results.

#### U.S. Business

Regarding HI-CHEW, continued efforts were made to increase the number of SKUs in the supermarket channel and to tap into new sales channels. However, the competitive environment intensified even further as major confectionery manufacturers strengthen their focus on the candy category against the backdrop of soaring cacao prices. In addition, sales in the convenience store channel continued to struggle due to sluggish consumption in conjunction with inflation, resulting in sales for the brand as a whole decreasing year on year. As for the *Chargel* jelly drink, efforts were made to increase product understanding and to capture demand in daily sports scenarios by setting a new tagline, "Thirst-Quenching Snack" (a snack that can also quench thirst). In brick-and-mortar channels, efforts were continued to promote introduction by local retailers and increase store turnover, while in e-commerce channels, sales are steadily increasing.

As a result, total net sales for the U.S. Business decreased by \$368 million (-3.4%) year on year to \$10,626 million.

In terms of profit, in addition to the decrease in sales, the impact of U.S. tariff policies and an increase in sales promotion expenses associated with the strengthening of in-store sales promotions in response to the intensifying competitive environment resulted in a decrease in segment operating income of ¥1,015 million (-54.0%) year on year to ¥864 million.

#### China, Taiwan, Exports, etc.

In China, sales of *HI-CHEW* remained brisk, but import sales of Japanese products struggled. In Taiwan, Sales of *in Jelly* remained firm. In East Asia, Southeast Asia, Oceania and Europe, which are domains of exploration and research, measures are being implemented to achieve further expansion of sales of *HI-CHEW* as a global brand.

As a result, total net sales for China, Taiwan, Exports, etc. increased by ¥16 million (+0.3%) year on year to ¥5,030 million.

Segment operating income decreased by ¥376 million (-54.7%) to ¥312 million.

As a result of the above, net sales in Food Manufacturing increased by ¥2,832 million (+2.5%) year on year to ¥116,724 million. Segment operating income decreased by ¥587 million (-4.4%) year on year to ¥12,887 million.

#### **Food Merchandise**

Net sales for the segment increased by ¥217 million (+6.0%) year on year to ¥3,840 million. Segment operating income increased by ¥120 million (+28.7%) year on year to ¥539 million.

#### **Real Estate and Services**

Net sales for the segment decreased by ¥19 million (-2.0%) year on year to ¥906 million. Segment operating income decreased by ¥30 million (-7.1%) to ¥385 million.

#### **Other Services**

Net sales amounted to ¥397 million, while segment operating income was ¥66 million.

# (2) Explanation of Financial Position

Total assets at the end of the first six months of the fiscal year under review increased by ¥2,900 million from the end of the previous fiscal year to ¥212,886 million. This was primarily due to decreases in cash and deposits and in investment securities, which were offset by increases in notes and accounts receivable—trade and in merchandise and finished goods as well as an increase in construction in progress, which is included in property, plant and equipment, due to progress on the construction of the second factory in the U.S.

Liabilities totaled ¥81,027 million, an increase of ¥3,435 million from the end of the previous fiscal year. This was primarily due to increases in notes and accounts payable—trade and income taxes payable. Net assets stood at ¥131,859 million, down ¥534 million from the end of the previous fiscal year. This was primarily due to an increase from the recording of profit attributable to owners of the parent, which was offset by a decrease in foreign currency translation adjustments.

As a result of the above, the equity ratio was 61.2%, down 1.1 points from the end of the previous fiscal year.

# (3) Explanation of Future Forecasts Such As Consolidated Results Forecasts

As for consolidated results during the six months of the fiscal year under review, net sales increased, mainly due to the strong performance of the Confectionery & Foodstuffs Business and Frozen Desserts Business, but due to the "in-" Business struggling and other factors, net sales were below the initial forecast. Although the impact of soaring raw materials prices and other costs were offset through the steady materialization of price revision effects, operating income decreased due to the impact of lower sales in the "in-" Business, increased sales promotion costs in conjunction with intensifying competitive conditions in the U.S. Business, and other factors, but profits at all levels exceeded initial forecasts. Having comprehensively taken into account the business results for the six months of the fiscal year under review, the consumption environment in main domestic businesses and the U.S. Business in the second half of the year, continued improvement in profitability through price revisions and other measures, the easing of impact from soaring raw material prices, the effects of U.S. tariff policies, and other factors, the full-year consolidated results forecasts for the fiscal year ending March 31, 2026 have been revised as follows.

Revision of consolidated results forecasts for the fiscal year ending March 31, 2026 (April 1, 2025 through

March 31, 2026)

|  | Net sales              | Operating income      | Ordinary income       | Profit attributable<br>to owners of<br>parent |
|--|------------------------|-----------------------|-----------------------|---|
| Previously announced forecast (A)  | Million yen<br>240,000 | Million yen<br>21,400 | Million yen<br>21,700 | Million yen<br>17,800                         |
| Revised forecast (B)   | 236,000                | 22,300                | 22,500                | 18,200  |
| Change (B-A)   | (4,000)                | 900                   | 800                   | 400   |
| Percentage change (%)  | (1.7)                  | 4.2                   | 3.7                   | 2.2   |
| (Ref.) Consolidated results of<br>the previous fiscal year (ended<br>March 31, 2024) | 228,957                | 21,266                | 22,304                | 17,710  |

<sup>\*</sup> The conversion rate used in our forecasts for overseas subsidiaries is ¥147 to the U.S. dollar.

The year-end dividend forecast for the fiscal year ending March 31, 2026 remains unchanged at 32.50 yen per share. Matters related to the revision of the forecasts are also stated in the Notice Regarding Revision of Consolidated Results Forecasts for the Fiscal Year Ending March 31, 2026, which was released today (November 12, 2025).

# 2. Semi-annual Consolidated Financial Statements and Major Notes

# (1) Semi-annual Consolidated Balance Sheets

|                                       |                      | (Million yen)            |
|---------------------------------------|----------------------|--------------------------|
|                                       | As of March 31, 2025 | As of September 30, 2025 |
| Assets                                |                      |                          |
| Current assets                        |                      |                          |
| Cash and deposits                     | 31,062               | 28,254                   |
| Notes and accounts receivable-trade   | 27,340               | 28,326                   |
| Merchandise and finished goods        | 21,391               | 22,521                   |
| Work in progress                      | 592                  | 619                      |
| Raw materials and supplies            | 15,969               | 16,545                   |
| Other                                 | 8,380                | 9,568                    |
| Allowance for doubtful accounts       | (69)                 | (68)                     |
| Total current assets                  | 104,667              | 105,766                  |
| Noncurrent assets                     |                      |                          |
| Property, plant and equipment         |                      |                          |
| Buildings and structures-net          | 34,461               | 33,932                   |
| Machinery, equipment and vehicles-net | 26,797               | 24,791                   |
| Land                                  | 12,099               | 11,661                   |
| Other-net                             | 6,624                | 12,045                   |
| Total property, plant and equipment   | 79,982               | 82,430                   |
| Intangible assets                     |                      |                          |
| Software                              | 2,835                | 2,997                    |
| Other                                 | 1,239                | 1,056                    |
| Total intangible assets               | 4,075                | 4,054                    |
| Investments and other assets          |                      |                          |
| Investment securities                 | 10,251               | 9,020                    |
| Net defined benefit asset             | 7,150                | 7,233                    |
| Deferred tax assets                   | 1,957                | 2,335                    |
| Other                                 | 1,937                | 2,088                    |
| Allowance for doubtful accounts       | (34)                 | (42)                     |
| Total investments and other assets    | 21,261               | 20,635                   |
| Total noncurrent assets               | 105,319              | 107,119                  |
| Total assets                          | 209,986              | 212,886                  |

|   |                      | (Million yen)            |
|---|----------------------|--------------------------|
|   | As of March 31, 2025 | As of September 30, 2025 |
| Liabilities   |                      |                          |
| Current liabilities                                   |                      |                          |
| Notes and accounts payable-trade                      | 21,608               | 23,118                   |
| Short-term borrowings                                 | -                    | 3,000                    |
| Accounts payable–other                                | 10,877               | 10,797                   |
| Income taxes payable                                  | 1,974                | 4,563                    |
| Refund liabilities                                    | 5,643                | 5,641                    |
| Allowance for bonuses                                 | 3,308                | 3,394                    |
| Provision for shareholder benefit program             | -                    | 116                      |
| Other   | 8,476                | 7,407                    |
| Total current liabilities                             | 51,889               | 58,038                   |
| Long-term liabilities                                 |                      |                          |
| Bonds payable   | 9,000                | 9,000                    |
| Long-term borrowings                                  | 10,000               | 7,000                    |
| Provision for directors' stock benefits               | 102                  | 118                      |
| Provision for environmental measures                  | 3                    | -                        |
| Net defined benefit liability                         | 2,082                | 2,319                    |
| Asset retirement obligations                          | 67                   | 68                       |
| Deposits received                                     | 3,668                | 3,628                    |
| Other   | 778                  | 853                      |
| Total long-term liabilities                           | 25,703               | 22,988                   |
| Total liabilities                                     | 77,592               | 81,027                   |
| Net assets  |                      |                          |
| Shareholders' equity                                  |                      |                          |
| Common stock  | 18,612               | 18,612                   |
| Capital surplus                                       | 17,186               | 17,186                   |
| Retained earnings                                     | 87,076               | 88,376                   |
| Treasury stock  | (5,252)              | (5,235)                  |
| Total shareholders' equity                            | 117,623              | 118,940                  |
| Accumulated other comprehensive income                | ,                    | ·                        |
| Valuation difference on available-for-sale securities | 5,761                | 5,278                    |
| Deferred gains or losses on hedges                    | (124)                | 9                        |
| Foreign currency translation adjustments              | 4,864                | 3,442                    |
| Remeasurements of defined benefit plans               | 2,741                | 2,559                    |
| Total accumulated other comprehensive income          | 13,242               | 11,290                   |
| Non-controlling interests                             | 1,527                | 1,628                    |
| Total net assets                                      | 132,393              | 131,859                  |
| Total liabilities and net assets                      | 209,986              | 212,886                  |
| . S.S. Madmildo and Not doodto                        | 200,000              | 212,000                  |

# (2) Semi-annual Consolidated Statements of Operations and Consolidated Statements of Comprehensive Income

Semi-annual Consolidated Statements of Operations

|   | Six months ended                  | Six months ended                  |  |
|---|-----------------------------------|-----------------------------------|--|
|   | September 30, 2024                | September 30, 2025                |  |
|   | (Apr. 1, 2024 –<br>Sep. 30, 2024) | (Apr. 1, 2025 –<br>Sep. 30, 2025) |  |
| Net sales   | <u>Зер. 30, 2024)</u><br>118,845  | 121,869                           |  |
| Cost of sales                                     | 70,171                            | 71,953                            |  |
| Gross profit                                      | 48,673                            | 49,916                            |  |
| Selling, general and administrative expenses      | 34,817                            | 36,566                            |  |
| Operating income                                  | 13,855                            | 13,350                            |  |
| Non-operating income                              | 10,000                            | 10,000                            |  |
| Interest income                                   | 46                                | 65                                |  |
| Dividends income                                  | 213                               | 160                               |  |
| Subsidy income                                    | 107                               | 52                                |  |
| Other   | 90                                | 83                                |  |
| Total non-operating income                        | 457                               | 362                               |  |
| Non-operating expenses                            |                                   |                                   |  |
| Interest expenses                                 | 55                                | 68                                |  |
| Equity in losses of affiliates                    | 101                               | 95                                |  |
| Depreciation                                      | 10                                | 12                                |  |
| Other   | 46                                | 88                                |  |
| Total non-operating expenses                      | 213                               | 264                               |  |
| Ordinary income                                   | 14,099                            | 13,447                            |  |
| Extraordinary income                              | ·                                 | ,                                 |  |
| Gain on sales of noncurrent assets                | 246                               | 215                               |  |
| Gain on sales of investment securities            | 895                               | 1,986                             |  |
| Total extraordinary income                        | 1,141                             | 2,202                             |  |
| Extraordinary loss                                |                                   | ·                                 |  |
| Loss on sales and retirement of noncurrent assets | 192                               | 141                               |  |
| Contract cancellation fees                        | -                                 | 151                               |  |
| Other   | -                                 | 0                                 |  |
| Total extraordinary loss                          | 192                               | 293                               |  |
| Income before income taxes                        | 15,047                            | 15,356                            |  |
| Income taxes—current                              | 4,246                             | 4,466                             |  |
| Income taxes—deferred                             | 74                                | (234)                             |  |
| Total income taxes                                | 4,321                             | 4,232                             |  |
| Net income  | 10,726                            | 11,124                            |  |
| Profit attributable to non-controlling interests  | 94                                | 92                                |  |
| Profit attributable to owners of parent           | 10,631                            | 11,031                            |  |
| ·   | ,                                 | ,                                 |  |

# Semi-annual Consolidated Statements of Comprehensive Income

|  | Six months ended   | Six months ended   |
|--|--------------------|--------------------|
|  | September 30, 2024 | September 30, 2025 |
|  | (Apr. 1, 2024 –    | (Apr. 1, 2025 –    |
|  | Sep. 30, 2024)     | Sep. 30, 2025)     |
| Net income   | 10,726             | 11,124             |
| Other comprehensive income   |                    |                    |
| Valuation difference on available-for-sale securities              | (400)              | (483)              |
| Deferred gains or losses on hedges                                 | (243)              | 136                |
| Foreign currency translation adjustments                           | 2,135              | (1,392)            |
| Remeasurements of defined benefit plans, net of tax                | (195)              | (170)              |
| Total other comprehensive income                                   | 1,295              | (1,909)            |
| Net comprehensive income   | 12,022             | 9,214              |
| (Breakdown)  |                    |                    |
| Comprehensive income attributable to owners of parent              | 11,805             | 9,080              |
| Comprehensive income attributable to non-<br>controlling interests | 217                | 134                |

# (3) Semi-annual Consolidated Statement of Cash Flows

|  |   | (Million yen  |
|--|---|---|
|  | Six months ended<br>September 30, 2023<br>(Apr. 1, 2024 –<br>Sep. 30, 2024) | Six months ended<br>September 30, 2025<br>(Apr. 1, 2025 –<br>Sep. 30, 2025) |
| Operating activities   |   |   |
| Profits before income taxes                                      | 15,047  | 15,356  |
| Depreciation   | 4,771   | 4,959   |
| Increase (decrease) in provision for directors' stock benefits   | 13  | 15  |
| Increase (decrease) in net defined benefit liability             | 92  | 146   |
| (Increase) decrease in net defined benefit asset                 | (240)   | (252)   |
| Increase (decrease) in allowance for bonuses                     | 69  | 199   |
| Increase (decrease) in provision for shareholder benefit program | 81  | 116   |
| Increase (decrease) in allowance for doubtful accounts           | 0   | 10  |
| Increase (decrease) in provision for environmental measures      | (145)   | (3)   |
| Interest and dividends income                                    | (259)   | (225)   |
| Subsidy income   | (107)   | (52)  |
| Interest expenses  | 55  | 68  |
| Equity in losses (earnings) of affiliates                        | 101   | 95  |
| Loss (gain) on sales of investment securities                    | (895)   | (1,986)   |
| (Gain) loss on sales of noncurrent assets                        | (193)   | (213)   |
| Loss on retirement of noncurrent assets                          | 140   | 139   |
| (Increase) decrease in notes and accounts receivable–trade       | 2,304   | (823)   |
| (Increase) decrease in inventories                               | (2,521)   | (2,303)   |
| Increase (decrease) in notes and accounts payable – trade        | 587   | 1,733   |
| Other  | (2,257)   | (407)   |
| Subtotal   | 16,643  | 16,572  |
| Interest and dividends income received                           | 269   | 226   |
| Interest expenses paid   | (53)  | (64)  |
| Income taxes (paid) refund                                       | (6,170)   | (1,988)   |
| Proceeds from subsidy income                                     | 107   | 238   |
| Net cash provided by (used in) operating activities              | 10,796  | 14,984  |
| nvesting activities  |   |   |
| Expenditures for deposits into time deposits                     | (104)   | -   |
| Proceeds from redemption of securities                           | 2,500   | -   |
| Purchase of property, plant and equipment                        | (8,037)   | (7,510)   |
| Proceeds from sales of property, plant and equipment             | 473   | 659   |
| Purchase of intangible assets                                    | (1,147)   | (532)   |
| Purchase of investment securities                                | (1)   | (1)   |
| Proceeds from sales of investment securities                     | 54  | 2,537   |
| Purchase of shares of subsidiaries and associates                | (598)   | -   |

|  | Six months ended<br>September 30, 2023<br>(Apr. 1, 2024 – | Six months ended<br>September 30, 2025<br>(Apr. 1, 2025 – |
|--|---|---|
|  | Sep. 30, 2024)  | Sep. 30, 2025)  |
| Other  | (424)   | (390)   |
| Net cash provided by (used in) financing activities  | (7,285)   | (5,236)   |
| Financing activities   |   |   |
| Proceeds from short-term borrowings  | -   | 3,000   |
| Proceeds from long-term borrowings   | -   | 500   |
| Repayment of long-term borrowings  | -   | (3,500)   |
| Purchase of treasury stock   | (2,455)   | (4,751)   |
| Cash dividends paid  | (4,987)   | (5,160)   |
| Dividends paid to non-controlling interests  | (134)   | (68)  |
| Other  | (171)   | (244)   |
| Net cash provided by (used in) financing activities  | (7,749)   | (10,225)  |
| Effect of exchange rate change on cash and cash equivalents  | 843   | 8   |
| Net increase (decrease) in cash and cash equivalents   | (3,395)   | (469)   |
| Cash and cash equivalents at beginning of period   | 47,101  | 30,845  |
| Increase (decrease) in balance of cash and cash equivalents at beginning of period due to change in fiscal year of consolidated subsidiaries | -   | (2,331)   |
| Cash and cash equivalents at end of the period   | 43,706  | 28,045  |
| Cash and cash equivalents at end of the period   | 43,706  | 28,0  |

#### (4) Notes to Semi-annual Consolidated Financial Statements

(Notes on the going concern assumption) Not applicable.

(Notes if there is a significant change in the amount of shareholders' equity)

(Purchase of treasury stock)

Based on a resolution of the Board of Directors meeting held on May 9, 2025, the Company repurchased 1,900,000 shares of treasury stock during the six-month period ended September 30, 2025. As a result, treasury stock increased by ¥4,749 million.

#### (Cancellation of treasury stock)

Based on a resolution of the Board of Directors meeting held on May 9, 2025, the Company cancelled 1,900,000 shares of treasury stock on June 13, 2025. As a result, retained earnings decreased by ¥4,768 million, and treasury stock decreased by ¥4,768 million during the six-month period ended September 30, 2025.

As a result of the foregoing, retained earnings were ¥ 88,376 million, and treasury stock was ¥ 5,235 million at the end of the first six months of the fiscal year under review.

#### (Additional Information)

(Changes relating to the fiscal years of consolidated subsidiaries)

Previously, among the Company's consolidated subsidiaries, the fiscal year-ends were February 28 for Aunt Stella Inc. and December 31 for Taiwan Morinaga Co., Ltd., Morinaga America, Inc., Morinaga America Foods, Inc., and Morinaga Asia Pacific Co., Ltd., and to prepare the consolidated financial statements, the Company used the financial statements of these subsidiaries as of their fiscal year-ends and made the necessary adjustments for material transactions between their fiscal year-ends and the consolidated book closing date, but as of the six-month period ended September 30, 2025, to achieve more appropriate disclosures of consolidated financial statements, the fiscal year-ends of the subsidiaries was changed to March 31.

In addition, the fiscal year-ends are December 31 for Shanghai Morinaga Co., Ltd. and Morinaga Food (Zhejiang) Co., Ltd., and to prepare the consolidated financial statements, the Company used the financial statements of these subsidiaries as of their fiscal year-ends and made the necessary adjustments for material transactions between their fiscal year-ends and the consolidated book closing date, but as of the six-month period ended September 30, 2025, to achieve more appropriate disclosures of consolidated financial statements, a change was made to conducting provisional closings as of March 31, which is the consolidated fiscal year-end.

In conjunction with these changes, the first half consolidated period covers the six months from April 1, 2025 to September 30, 2025.

The profit and loss of the relevant consolidated subsidiaries was adjusted as changes in retained earnings for the period from March 1, 2025 to March 31, 2025 for Aunt Stella Inc. and for the period from January 1, 2025 to March 31, 2025 for other consolidated subsidiaries.

#### (Semi-Annual Consolidated Statements of Operations)

(Application of Accounting for and Disclosure of Current Taxes Related to the Global Minimum Tax Rules, etc.) In the six-month period ended September 30, 2025, the Company applied the provisions of Article 7 of the Accounting for Disclosure of Current Taxes Related to the Global Minimum Tax Rules (ASBJ Practical Solution No. 46, March 22, 2024), and accordingly, corporate income taxes and so on relating to the Global minimum tax system are not recorded.

#### (Segment information)

[Segment information]

Information on net sales, profits or losses by reportable segment Six months ended September 30, 2024 (April 1, 2024 – September 30, 2024)

(Million yen)

|                                 |                       | Reportable se       | egment                         |         |                               |         | Amount                 |  |  |
|---------------------------------|-----------------------|---------------------|--------------------------------|---------|-------------------------------|---------|------------------------|--|--|
|                                 | Food<br>Manufacturing | Food<br>Merchandise | Real Estate<br>and<br>Services | Total   | Other<br>Services<br>(Note 1) | Total   | Adjustment<br>(Note 2) | posted in<br>consolidated<br>financial<br>statements<br>(Note 3) |  |
| Net sales                       |                       |                     |                                |         |                               |         |                        |  |  |
| Outside customers               | 113,892               | 3,623               | 925                            | 118,441 | 404                           | 118,845 | _                      | 118,845  |  |
| Intersegment sales or transfers | 5                     | 141                 | 2                              | 149     | 419                           | 568     | (568)                  | 1  |  |
| Total                           | 113,898               | 3,764               | 927                            | 118,590 | 823                           | 119,413 | (568)                  | 118,845  |  |
| Segment operating income        | 13,474                | 419                 | 415                            | 14,309  | 77                            | 14,386  | (530)                  | 13,855   |  |

- (Note 1) "Other Services" category is a business segment comprising services not included in the reportable segments, including the manufacture and sale of research reagents.
- (Note 2) The minus 530 million yen adjustment to segment operating income includes inter-segment elimination of 10 million yen, and corporate expenses that are not allocated to any reportable segment of minus 541 million yen. Corporate expenses mainly include general and administrative expenses and new business development expenses that do not belong to any particular reportable segment.
- (Note 3) The segment operating income has been adjusted to the operating income stated in the Semi-annual Consolidated Statements of Operations.

Six months ended September 30, 2025 (April 1, 2025 - September 30, 2025)

|                                 |                       | Reportable s        | egment                         |         |                                     |                        |  | Amount  |
|---------------------------------|-----------------------|---------------------|--------------------------------|---------|-------------------------------------|------------------------|--|---------|
|                                 | Food<br>Manufacturing | Food<br>Merchandise | Real Estate<br>and<br>Services | Total   | Other<br>Services Total<br>(Note 1) | Adjustment<br>(Note 2) | posted in<br>consolidated<br>financial<br>statements<br>(Note 3) |         |
| Net sales                       |                       |                     |                                |         |                                     |                        |  |         |
| Outside customers               | 116,724               | 3,840               | 906                            | 121,471 | 397                                 | 121,869                | _  | 121,869 |
| Intersegment sales or transfers | 6                     | 206                 | 2                              | 215     | 441                                 | 657                    | (657)  | _       |
| Total                           | 116,731               | 4,046               | 908                            | 121,687 | 839                                 | 122,526                | (657)  | 121,869 |
| Segment operating income        | 12,887                | 539                 | 385                            | 13,812  | 66                                  | 13,879                 | (529)  | 13,350  |

- (Note 1) "Other Services" category is a business segment comprising services not included in the reportable segments, including the manufacture and sale of research reagents.
- (Note 2) The minus 529 million yen adjustment to segment operating income includes inter-segment elimination of 17 million yen, and corporate expenses that are not allocated to any reportable segment of minus 547 million yen. Corporate expenses mainly include general and administrative expenses and new business development expenses that do not belong to any particular reportable segment.
- (Note 3) The segment operating income has been adjusted to the operating income stated in the Semi-annual Consolidated Statements of Operations.

# (Revenue recognition)

Information on the breakdown of revenue generated from contracts with customers

The Group presents the revenue generated from contracts with customers by breaking each segment down into main sales management classification based on the contracts with customers.

| Reportable segment             | Main product/area classification         | Six months ended<br>September 30, 2024<br>(Apr. 1, 2024 –<br>Sep. 30, 2024) | Six months ended<br>September 30, 2025<br>(Apr. 1, 2025 –<br>Sep. 30, 2025) |
|--------------------------------|--|---|---|
|                                | Confectionery & Foodstuffs Business      | 38,663  | 41,191  |
|                                | Frozen Desserts Business                 | 30,575  | 32,784  |
|                                | "in-" Business                           | 17,563  | 16,717  |
|                                | Direct Marketing Business                | 5,740   | 5,386   |
| Food Manufacturing             | Operating subsidiaries, etc.             | 5,339   | 4,987   |
| 1 ood Manalaotaning            | Domestic total                           | 97,884  | 101,068   |
|                                | U.S. Business                            | 10,994  | 10,626  |
|                                | China, Taiwan, exports, etc.             | 5,014   | 5,030   |
|                                | Overseas total                           | 16,008  | 15,656  |
|                                | Subtotal                                 | 113,892   | 116,724   |
| Food Merchandise               | Wholesale food service and food products | 3,623   | 3,840   |
| Real Estate and Services       | Management of golf courses               | 379   | 352   |
| Other Services (Note)          |  | 404   | 397   |
| Revenue generated from contra  | acts with customers total                | 118,299   | 121,315   |
| Real Estate and Services       | Real estate transactions                 | 546   | 553   |
| Other revenue total            | Other revenue total                      |   | 553   |
| Net sales to outside customers | total                                    | 118,845   | 121,869   |

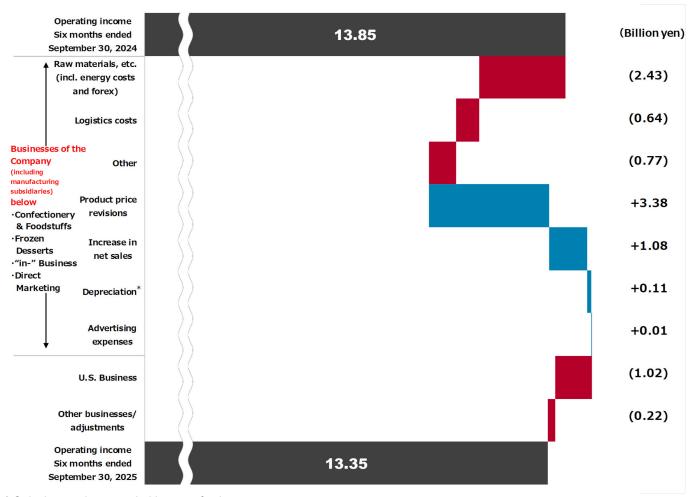
<sup>(</sup>Note) "Other Services" category is a business segment comprising services not included in the reportable segments, including the manufacture and sale of research reagents.

# 3. Supplementary Information

# 1. Financial results

|  |   |                        |                          |                        |        |                        | (IVIIIII JOII)                 |
|--|---|------------------------|--------------------------|------------------------|--------|------------------------|--------------------------------|
|  | Six months ended Six months ended September 30, 2024 September 30, 2025 |                        | Year-on-year comparisons |                        |        |                        |                                |
|  | Amount  | Ratio to net sales (%) | Amount                   | Ratio to net sales (%) | Amount | Ratio to net sales (%) | Year-on-<br>year<br>change (%) |
| Net sales  | 118,845   |                        | 121,869                  |                        | 3,024  |                        | 2.5                            |
| Cost of sales  | 70,171  | 59.0                   | 71,953                   | 59.0                   | 1,782  | (0.0)                  | 2.5                            |
| Gross profit   | 48,673  | 41.0                   | 49,916                   | 41.0                   | 1,243  | 0.0                    | 2.6                            |
| Selling, general and administrative expenses         | 34,817  | 29.3                   | 36,566                   | 30.0                   | 1,749  | 0.7                    | 5.0                            |
| Promotion expenses                                   | 3,260   | 2.7                    | 3,372                    | 2.8                    | 112    | 0.1                    | 3.4                            |
| Advertising expenses                                 | 5,450   | 4.6                    | 5,653                    | 4.6                    | 203    | 0.0                    | 3.7                            |
| Freightage and storage fees                          | 9,696   | 8.2                    | 10,213                   | 8.4                    | 517    | 0.2                    | 5.3                            |
| Salaries and allowances                              | 5,306   | 4.5                    | 5,604                    | 4.6                    | 298    | 0.1                    | 5.6                            |
| Provision for bonuses                                | 1,704   | 1.4                    | 1,852                    | 1.5                    | 148    | 0.1                    | 8.6                            |
| Other  | 9,398   | 7.9                    | 9,869                    | 8.1                    | 471    | 0.2                    | 5.0                            |
| Operating income                                     | 13,855  | 11.7                   | 13,350                   | 11.0                   | (505)  | (0.7)                  | (3.7)                          |
| Non-operating income                                 | 457   | 0.4                    | 362                      | 0.3                    | (95)   | (0.1)                  | (20.7)                         |
| Non-operating expenses                               | 213   | 0.2                    | 264                      | 0.2                    | 51     | 0.0                    | 23.7                           |
| Ordinary income                                      | 14,099  | 11.9                   | 13,447                   | 11.0                   | (652)  | (0.9)                  | (4.6)                          |
| Extraordinary income                                 | 1,141   | 1.0                    | 2,202                    | 1.8                    | 1,061  | 0.8                    | 92.9                           |
| Extraordinary loss                                   | 192   | 0.2                    | 293                      | 0.2                    | 101    | 0.0                    | 52.1                           |
| Income before income taxes                           | 15,047  | 12.7                   | 15,356                   | 12.6                   | 309    | (0.1)                  | 2.1                            |
| Income taxes   | 4,321   | 3.6                    | 4,232                    | 3.5                    | (89)   | (0.1)                  | (2.0)                          |
| Net income   | 10,726  | 9.0                    | 11,124                   | 9.1                    | 398    | 0.1                    | 3.7                            |
| Profit attributable to non-<br>controlling interests | 94  | 0.1                    | 92                       | 0.1                    | (2)    | (0.0)                  | (2.9)                          |
| Profit attributable to owners of parent              | 10,631  | 8.9                    | 11,031                   | 9.1                    | 400    | 0.2                    | 3.8                            |

# 2. Analysis of changes in operating income



<sup>\*</sup> Only that portion recorded in cost of sales

# 3. Domestic/overseas net sales

(Million yen)

|              |  |  |                             | \                          |
|--------------|--|--|-----------------------------|----------------------------|
|              | Six months<br>ended<br>September 30,<br>2024 | Six months<br>ended<br>September 30,<br>2025 | Year-on-year<br>comparisons | Year-on-year<br>change (%) |
| Domestic     | 102,643                                      | 106,051                                      | 3,408                       | 3.3                        |
| Overseas     | 16,202                                       | 15,817                                       | (385)                       | (2.4)                      |
| Consolidated | 118,845                                      | 121,869                                      | 3,024                       | 2.5                        |

(Note) Net sales are sales to external customers.

| Ratio of overseas sales to consolidated | 13.6% | 13.0% |
|---|-------|-------|
| net sales                               |       |       |

# 4. Net sales and operating income by business

|                       |   |   | Net s   | ales                     |                                   |   | Operating                                       | ,                        | ilori yeri)                       |
|-----------------------|---|---|---|--------------------------|-----------------------------------|---|---|--------------------------|-----------------------------------|
| Reportable<br>segment | Main<br>product/area<br>classification      | Six months<br>ended<br>September<br>30,<br>2024 | Six months<br>ended<br>September<br>30,<br>2025 | Year-on-year comparisons | Year-on-<br>year<br>change<br>(%) | Six months<br>ended<br>September<br>30,<br>2024 | Six months<br>ended<br>September<br>30,<br>2025 | Year-on-year comparisons | Year-on-<br>year<br>change<br>(%) |
|                       | Confectionery<br>& Foodstuffs<br>Business   | 38.6  | 41.1  | 2.5                      | 6.5                               | 1.7   | 3.3   | 1.6                      | 90.0                              |
|                       | Frozen<br>Desserts<br>Business              | 30.5  | 32.7  | 2.2                      | 7.2                               | 4.1   | 4.2   | 0.1                      | 2.8                               |
|                       | "in-" Business                              | 17.5  | 16.7  | (8.0)                    | (4.8)                             | 4.8   | 3.8   | (1.0)                    | (20.0)                            |
| Food                  | Direct<br>Marketing<br>Business             | 5.7   | 5.3   | (0.4)                    | (6.2)                             | 0.0   | 0.0   | (0.0)                    | (30.8)                            |
| Manufacturing         | Operating subsidiaries, etc.                | 5.3   | 4.9   | (0.4)                    | (6.6)                             | 0.0   | 0.1   | 0.1                      | 117.3                             |
|                       | Domestic total                              | 97.8  | 101.0   | 3.2                      | 3.3                               | 10.9  | 11.7  | 0.8                      | 7.4                               |
|                       | U.S. Business                               | 10.9  | 10.6  | (0.3)                    | (3.4)                             | 1.8   | 0.8   | (1.0)                    | (54.0)                            |
|                       | China, Taiwan, exports, etc.                | 5.0   | 5.0   | 0.0                      | 0.3                               | 0.6   | 0.3   | (0.3)                    | (54.7)                            |
|                       | Overseas total                              | 16.0  | 15.6  | (0.4)                    | (2.2)                             | 2.5   | 1.1   | (1.4)                    | (54.2)                            |
|                       | Subtotal                                    | 113.8   | 116.7   | 2.9                      | 2.5                               | 13.4  | 12.8  | (0.6)                    | (4.4)                             |
| Food Merchandi        | se  | 3.6   | 3.8   | 0.2                      | 6.0                               | 0.4   | 0.5   | 0.1                      | 28.7                              |
| Real Estate and       | teal Estate and Services 0.9 0.9 (0.0) (2.0 |   | (2.0)   | 0.4                      | 0.3                               | (0.1)   | (7.1)   |                          |                                   |
| Other Services        | ther Services 0.4 0.3 (0.1) (1.5)           |   | (1.5)   | 0.0                      | 0.0                               | (0.0)   | (14.1)  |                          |                                   |
| Adjustment, etc.      | justment, etc.                              |   |   | (0.5)                    | (0.5)                             | 0.0   | _   |                          |                                   |
| Te                    | otal  | 118.8   | 121.8   | 3.0                      | 2.5                               | 13.8  | 13.3  | (0.5)                    | (3.7)                             |

<sup>(</sup>Note 1) Net sales are sales to external customers.

<sup>(</sup>Note 2) Confectionery & Foodstuffs Business includes "in" brand confectioneries and foodstuffs.

<sup>(</sup>Note 3) Direct Marketing Business and Operating subsidiaries, etc. include overseas sales.
(Note 4) U.S. Business includes income resulting from exports from China/Taiwan to the United States.

<sup>(</sup>Note 5) Adjustments, etc. mainly include general and administrative expenses and new business development expenses that do not belong to any business.

# 5. Capital investment, depreciation expenses, and research and development expenses

(Million yen)

|                                   | Six months ended<br>September 30,<br>2024 | Six months ended<br>September 30,<br>2025 | Year-on-year<br>comparisons |
|-----------------------------------|---|---|-----------------------------|
| Capital investment                | 4,106                                     | 2,499                                     | (1,607)                     |
| Depreciation expenses             | 4,771                                     | 4,959                                     | 188                         |
| Research and development expenses | 1,459                                     | 1,497                                     | 38                          |

# 6. Net sales in focus domains prioritized in the 2030 Business Plan

(Billion ven)

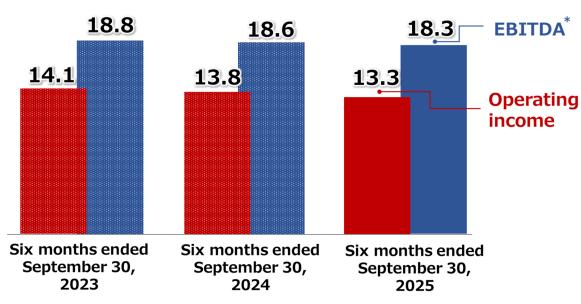
|   |  |  |                             | (Dillion yen)              |
|---|--|--|-----------------------------|----------------------------|
| Focus domain  | Six months<br>ended<br>September 30,<br>2024 | Six months<br>ended<br>September 30,<br>2025 | Year-on-year<br>comparisons | Year-on-year<br>change (%) |
| "in-" Business  | 18.3   | 17.6   | (0.7)                       | (4.1)                      |
| Frozen Desserts Business                              | 30.5   | 32.7   | 2.2                         | 7.2                        |
| Direct Marketing Business                             | 5.7  | 5.3  | (0.4)                       | (6.2)                      |
| U.S. Business   | 10.9   | 10.6   | (0.3)                       | (3.4)                      |
| Total   | 65.6   | 66.4   | 0.8                         | 1.1                        |
| Ratio of focus domain sales to consolidated net sales | 55.3%  | 54.5%  |                             |                            |

(Note 1) Net sales are sales to external customers.

(Note 2) "in-" Business includes "in" brand confectioneries and foodstuffs products.

(Note 3) Direct Marketing Business includes overseas sales.

# 7. Operating income and EBITDA trends



<sup>\*</sup> Simplified EBITDA: operating income + depreciation and amortization

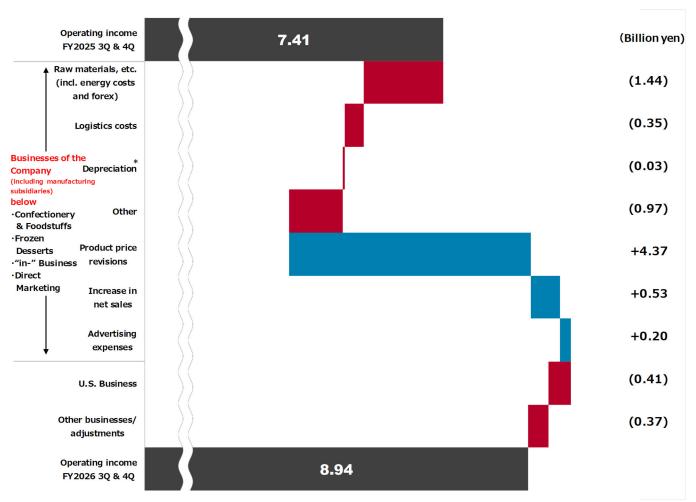
# [Forecast for the second half]

# 1. Financial results

(Million yen)

|   | Year ended<br>March 31, 2025<br>3Q & 4Q | Year ending<br>March 31, 2026<br>3Q & 4Q<br>forecasts | Year-on-year<br>comparisons | Year-on-year change (%) |
|---|---|---|-----------------------------|-------------------------|
| Net sales                               | 110,112                                 | 114,130   | 4,018                       | 3.6                     |
| Operating income                        | 7,410                                   | 8,949   | 1,539                       | 20.8                    |
| Ordinary income                         | 8,204                                   | 9,052   | 848                         | 10.3                    |
| Profit attributable to owners of parent | 7,078                                   | 7,168   | 90                          | 1.3                     |

# 2. Analysis of changes in operating income



<sup>\*</sup> Only that portion recorded in cost of sales

#### 3. Domestic/overseas net sales

(Million yen)

|              | Year ended<br>March 31, 2025<br>3Q & 4Q | Year ending<br>March 31, 2026<br>3Q & 4Q<br>forecasts | Year-on-year<br>comparisons | Year-on-year<br>change (%) |
|--------------|---|---|-----------------------------|----------------------------|
| Domestic     | 95,924                                  | 98,248  | 2,324                       | 2.4                        |
| Overseas     | 14,188                                  | 15,882  | 1,694                       | 11.9                       |
| Consolidated | 110,112                                 | 114,130   | 4,018                       | 3.6                        |

(Note) Net sales are sales to external customers.

| Ratio of overseas sales to consolidated | 12.9% | 13.9% |
|---|-------|-------|
| net sales                               | 12.9% | 13.9% |

# 4. Net sales and operating income by business

|                          |   | Net sales                                  |  |                          |                                   | Operating income                           |  |                          |                                   |
|--------------------------|---|--|--|--------------------------|-----------------------------------|--|--|--------------------------|-----------------------------------|
| Reportable<br>segment    | Main<br>product/area<br>classification    | Year ended<br>March 31,<br>2025<br>3Q & 4Q | Year ending<br>March 31,<br>2026<br>3Q & 4Q<br>forecasts | Year-on-year comparisons | Year-on-<br>year<br>change<br>(%) | Year ended<br>March 31,<br>2025<br>3Q & 4Q | Year ending<br>March 31,<br>2026<br>3Q & 4Q<br>forecasts | Year-on-year comparisons | Year-on-<br>year<br>change<br>(%) |
|                          | Confectionery<br>& Foodstuffs<br>Business | 45.7                                       | 46.3   | 0.6                      | 1.2                               | 2.1  | 3.4  | 1.3                      | 60.2                              |
|                          | Frozen<br>Desserts<br>Business            | 18.7                                       | 20.2   | 1.5                      | 7.6                               | 0.1  | 0.9  | 0.8                      | 663.0                             |
|                          | "in-" Business                            | 13.7                                       | 13.8   | 0.1                      | 0.8                               | 2.4  | 2.3  | (0.1)                    | (5.1)                             |
| Food<br>Manufacturing    | Direct<br>Marketing<br>Business           | 5.4  | 5.5  | 0.1                      | 1.3                               | 0.3  | 0.7  | 0.4                      | 77.5                              |
|                          | Operating subsidiaries                    | 5.9  | 6.6  | 0.7                      | 12.6                              | 0.2  | 0.6  | 0.4                      | 133.4                             |
|                          | Domestic total                            | 89.6                                       | 92.5   | 2.9                      | 3.2                               | 5.3  | 8.0  | 2.7                      | 49.6                              |
|                          | U.S. Business                             | 9.9  | 10.2   | 0.3                      | 3.1                               | 1.1  | 0.7  | (0.4)                    | (34.2)                            |
|                          | China,<br>Taiwan,<br>exports, etc.        | 4.0  | 5.4  | 1.4                      | 34.4                              | (0.1)                                      | (0.0)  | 0.1                      |                                   |
|                          | Overseas total                            | 14.0                                       | 15.7   | 1.7                      | 12.2                              | 0.9  | 0.7  | (0.2)                    | (29.3)                            |
|                          | Subtotal                                  | 103.6                                      | 108.2  | 4.6                      | 4.4                               | 6.3  | 8.7  | 2.4                      | 37.3                              |
| Food Merchandise         |   | 5.0  | 4.3  | (0.7)                    | (13.2)                            | 1.0  | 0.4  | (0.6)                    | (53.7)                            |
| Real Estate and Services |   | 0.9  | 1.0  | 0.1                      | 7.2                               | 0.3  | 0.4  | 0.1                      | 20.9                              |
| Other Services           |   | 0.4  | 0.4  | 0.0                      | 7.0                               | 0.0  | 0.0  | (0.0)                    | (31.4)                            |
| Adjustment, etc.         |   |  |  |                          |                                   | (0.4)                                      | (0.8)  | (0.4)                    |                                   |
| Total                    |   | 110.1                                      | 114.1  | 4.0                      | 3.6                               | 7.4  | 8.9  | 1.5                      | 20.8                              |

<sup>(</sup>Note 1) Net sales are sales to external customers.

<sup>(</sup>Note 2) Confectionery & Foodstuffs Business includes "in" brand confectioneries and foodstuffs. (Note 3) Direct Marketing Business and Operating subsidiaries, etc. include overseas sales.

<sup>(</sup>Note 4) U.S. Business includes income resulting from exports from China/Taiwan to the United States.

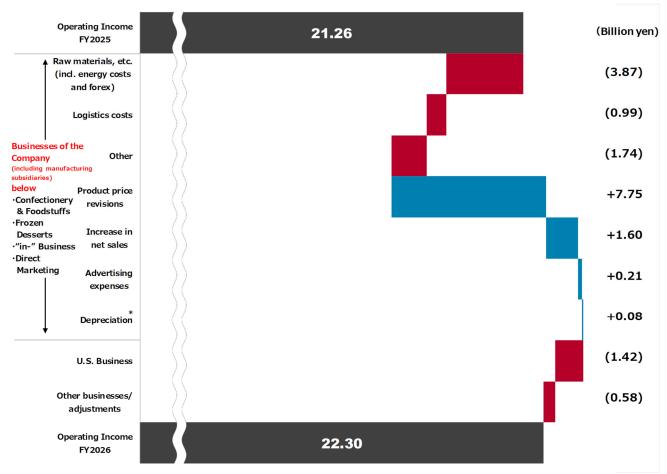
<sup>(</sup>Note 5) Adjustments, etc. mainly include general and administrative expenses and new business development expenses that do not belong to any business.

# [Full-year forecast]

# 1. Financial results

(Million yen) Year ending Year ended Year-on-year Year-on-year change March 31, 2026 March 31, 2025 comparisons (%) forecasts 228,957 236,000 7,043 3.1 Net sales Operating income 21,266 22,300 1,034 4.9 Ordinary income 22,304 22,500 196 0.9 Profit attributable to owners of 17,710 18,200 490 2.8 parent

# 2. Analysis of changes in operating income



<sup>\*</sup> Only that portion recorded in cost of sales

# 3. Net sales and operating income by business

|                          |   | Net sales                       |   |                          |                                   | Operating income                |   |                          |                                   |
|--------------------------|---|---------------------------------|---|--------------------------|-----------------------------------|---------------------------------|---|--------------------------|-----------------------------------|
| Reportable<br>segment    | Main<br>product/area<br>classification    | Year ended<br>March 31,<br>2025 | Year ending<br>March 31,<br>2026<br>forecasts | Year-on-year comparisons | Year-on-<br>year<br>change<br>(%) | Year ended<br>March 31,<br>2025 | Year ending<br>March 31,<br>2026<br>forecasts | Year-on-year comparisons | Year-on-<br>year<br>change<br>(%) |
|                          | Confectionery<br>& Foodstuffs<br>Business | 84.4                            | 87.5  | 3.1                      | 3.6                               | 3.9                             | 6.8   | 2.9                      | 73.7                              |
|                          | Frozen<br>Desserts<br>Business            | 49.3                            | 53.0  | 3.7                      | 7.4                               | 4.2                             | 5.2   | 1.0                      | 22.4                              |
|                          | "in-" Business                            | 31.3                            | 30.6  | (0.7)                    | (2.4)                             | 7.3                             | 6.2   | (1.1)                    | (15.0)                            |
| Food<br>Manufacturing    | Direct<br>Marketing<br>Business           | 11.1                            | 10.9  | (0.2)                    | (2.5)                             | 0.4                             | 0.7   | 0.3                      | 59.2                              |
|                          | Operating subsidiaries                    | 11.2                            | 11.6  | 0.4                      | 3.5                               | 0.3                             | 0.7   | 0.4                      | 130.0                             |
|                          | Domestic total                            | 187.5                           | 193.6   | 6.1                      | 3.2                               | 16.3                            | 19.7  | 3.4                      | 21.3                              |
|                          | U.S. Business                             | 20.9                            | 20.9  | (0.0)                    | (0.3)                             | 3.0                             | 1.6   | (1.4)                    | (46.3)                            |
|                          | China,<br>Taiwan,<br>exports, etc.        | 9.0                             | 10.4  | 1.4                      | 15.6                              | 0.4                             | 0.2   | (0.2)                    | (52.9)                            |
|                          | Overseas total                            | 30.0                            | 31.3  | 1.3                      | 4.5                               | 3.5                             | 1.8   | (1.7)                    | (47.3)                            |
|                          | Subtotal                                  | 217.5                           | 225.0   | 7.5                      | 3.4                               | 19.8                            | 21.6  | 1.8                      | 9.0                               |
| Food Merchandise         |   | 8.6                             | 8.2   | (0.4)                    | (5.2)                             | 1.4                             | 1.0   | (0.4)                    | (29.7)                            |
| Real Estate and Services |   | 1.8                             | 1.9   | 0.1                      | 2.6                               | 0.8                             | 0.8   | 0.0                      | 6.4                               |
| Other Services           |   | 0.8                             | 0.8   | 0.0                      | 2.8                               | 0.1                             | 0.1   | (0.0)                    | (23.3)                            |
| Adjustment, etc.         |   |                                 |   |                          | (1.0)                             | (1.3)                           | (0.3)   | _                        |                                   |
| Total                    |   | 228.9                           | 236.0   | 7.1                      | 3.1                               | 21.2                            | 22.3  | 1.1                      | 4.9                               |

<sup>(</sup>Note 1) Net sales are sales to external customers.
(Note 2) Confectionery & Foodstuffs Business includes "in" brand confectioneries and foodstuffs.
(Note 3) Direct Marketing Business and Operating subsidiaries, etc. include overseas sales.
(Note 4) U.S. Business includes income resulting from exports from China/Taiwan to the United States.

<sup>(</sup>Note 5) Adjustments, etc. mainly include general and administrative expenses and new business development expenses that do not belong to any business.

# Main domestic products

| Products            | Visual   | Category    | Year released | Description  |
|---------------------|--|-------------|---------------|--|
| Morinaga Biscuits   | MOONLIGHT  | Biscuits    | 1923          | The Morinaga Biscuits series was launched in 1923. Continual enhancements to taste and texture since then have ensured that the brand enjoys high recognition levels and market share in Japan. There are a number of different Morinaga Biscuits brands each with their own unique tastes, including Marie, Moonlight, and Choice.  |
| HI-CHEW             |  | Soft candy  | 1975          | Characterized by a soft, chewy texture and brimming with a juicy deliciousness that increases with every bite. <i>HI-CHEW</i> enjoys high recognition levels and market share as the top soft candy brand in Japan.  |
| Morinaga Ramune     |  | Candy       | 1973          | Refreshing ramune-flavored candy in packaging shaped like old-fashioned carbonated drink bottles. Japanese ramune beverages taste similar to carbonated lemonade ("ramune" is a Japanese approximation of the word "lemonade"). Sales have grown rapidly in recent years following the launch of larger-sized <i>Morinaga Ramune</i> candy products, which are sold in small pouches and targeted at adult consumers.  |
| Carré de chocolat   | S. Property Control of the Control o | Chocolate   | 2003          | Carré de chocolat is a brand of thin chocolate squares. They were developed with the express aim of creating Japan's most delicious chocolate, and painstaking attention was paid to ingredients, production methods, and packaging design. The diverse product range includes milk, white, and high-cacao-content chocolate (Cacao 70 and Cacao 88), as well as variations with special fillings.   |
| DARS                | DARS. Shows a street of the st | Chocolate   | 1993          | Bite-sized chocolates with a satisfyingly rich milk flavor. In addition to the standard milk chocolate version, the white chocolate version is also highly popular and boasts the top market share in the white chocolate category. DARS chocolates are sold in resealable boxes that are compact and easily portable, making it easy to enjoy them anytime, anywhere.   |
| Chocoball           | 3.7.   | Chocolate   | 1967          | Chocoball is a brand of spherical chocolate-covered peanuts (versions with caramel centers and other fillings are also available). Each one of these bite-sized chocolate treats are packed with different flavors and textures. The packages feature the popular bird-like mascot called "Kyoro-chan" and a unique beak-like opening to dispense the treats one at a time. Marks printed on the "beaks" can be collected and exchanged for a small can filled with toys. The "can of toys" campaign is well-known in Japan as it has continued for more than 50 years, ever since the product's launch. |
| Amazake             | 能理   | Soft drinks | 1974          | Amazake is a traditional Japanese beverage made from fermented rice. The Morinaga Amazake brand has the top market share in Japan, and features a diverse lineup including products using saké lees and komé koji, and those made using only komé koji. Even the types made using saké lees have an alcohol content of less than 1%, but caution needs to be exercised when the product is consumed by children, pregnant and breastfeeding women, and people who are sensitive to alcohol.  |
| Morinaga Milk Cocoa |  | Cocoa       | 1919          | Morinaga Milk Cocoa is an instant chocolate drink powder. Morinaga helped establish Japan's cocoa industry, being the first company in the country to produce and sell cocoa powder. Morinaga Milk Cocoa continues to enjoy the top market share in Japan.   |

# Main domestic products

| Products                | Visual   | Category                | Year released | Description   |
|-------------------------|--|-------------------------|---------------|---|
| Choco Monaka Jumbo      |  | Ice cream               | 1972          | Choco Monaka Jumbo is Japan's top domestic ice cream brand. Based on a traditional Japanese wafer-based sweet called "monaka", Choco Monaka Jumbo features a sheet of chocolate covered in ice cream all enclosed in a thin and crispy chocolate and wafer covering. This treat is characterized by the rich sweetness of the ice cream and the crackly texture of the chocolate.   |
| Vanilla Monaka Jumbo    | VANULA / NAME  | Ice cream               | 2011          | A vanilla version of <i>Choco Monaka Jumbo</i> featuring ice cream with a full-bodied vanilla flavor enclosed in a wafer with a cake-like taste due to the addition of almond powder.   |
| ICEBOX                  |  | Ice cream               | 1989          | A crisply refreshing and scrunchy frozen dessert made from crushed ice. Pour juice or other beverages into the cup to create a super cold drink.  |
| Ita Choco Ice           | 板 73]  | Ice cream               | 1995          | Vanilla ice cream coated in an extra-thick chocolate shell shaped like a bar of chocolate.  Enjoy the snapping of the chocolate shell as the creamy ice cream melts in your mouth.  Distinguished by the delectable taste of quality chocolate with a rich cacao aroma.   |
| THE Creap               |  | Ice cream               | 1988          | Crepe-style ice cream featuring crunchy chocolate and vanilla ice cream wrapped in a crepe sheet. Characterized by its triangular shape and a unique mouthfeel. The crepe sheet is produced using a patented method that delivers a uniquely chewy texture that Japanese consumers love.  |
| in Jelly                | ENERGY NO PROPERTY OF THE PROP | Jelly drinks            | 1994          | With in Jelly, the first drinkable jelly in a pouch with a built-in spout, Morinaga created a new product category and the brand continues to enjoy the top market share. The product provides an easy way for people to boost their nutrient intake. Clear labelling of the nutrients each product contains, such as "energy", "vitamins", and "protein", allows quick selection of the drink that best suits one's needs. As drinkable jelly not only quenches thirst but is also filling, they can also be used as a time-saving meal replacement. |
| in Bar                  | in Maria   | Nutritional supplements | 2009          | A range of snack bars providing 8 to 20 grams of protein. Morinaga made full use of its snack development knowhow to create bars that are not only protein-rich, but taste great too.   |
| Morinaga Collagen Drink | #ULN<br>17-47<br>17-25<br>17-25<br>17-25<br>17-25<br>17-25<br>17-25  | Soft drinks             | 2006          | A collagen drink containing 10g of easily digested and absorbed low-molecular-weight collagen peptides. The product, which is now fat-free while retaining the great original taste, is only 72Kcal per 125ml pack.   |